### NASSAU INCOME CLIMBS TOWARD NEW PEAKS

NASSAU PERSONAL INCOME ANNUITY®
ANNUAL BENEFIT AMOUNT INCREASES

+11-14%\*

**Income Strategy: Today** 

ABA INCREASES VARY BY AGE, WAIT AND COVERAGE OPTION

+5-19%\*

**Income Strategy: Tomorrow** 

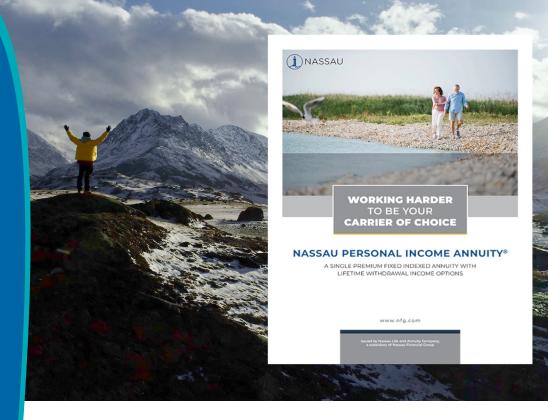
ABA INCREASES VARY BY AGE, WAIT AND COVERAGE OPTION



WORKING HARDER
TO BE YOUR
CARRIER OF CHOICE



Call our sales desk at 1-888-794-4447 for additional information.



# **Even Stronger GUARANTEED INCOME for Your Clients**

Designed to help maximize potential lifetime income, **Nassau Personal Income Annuity** offers your clients strong guaranteed income for now and later in retirement.

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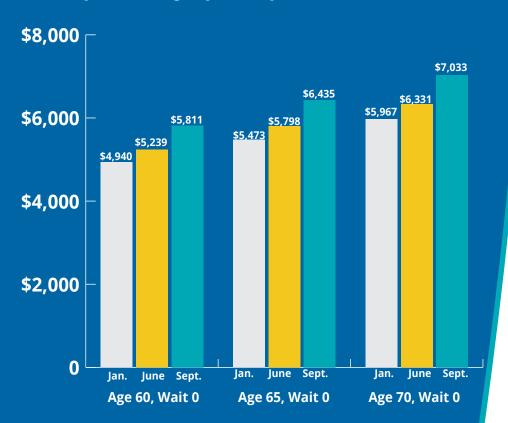
#### **INCOME STRATEGY: TODAY**

#### **Income Benefit Client Scenarios**<sup>1</sup>

Age / Wait	Old Income	New Income	Increase	Increase YTD
60 / 0	\$5,239	\$5,811	10.9%	17.6%
65 / 0	\$5,798	\$6,435	11.0%	17.6%
70 / 0	\$6,331	\$7,033	11.1%	17.9%

#### 2022 Income Enhancements<sup>1</sup>

\$100,000 premium, single option, no prior withdrawals.



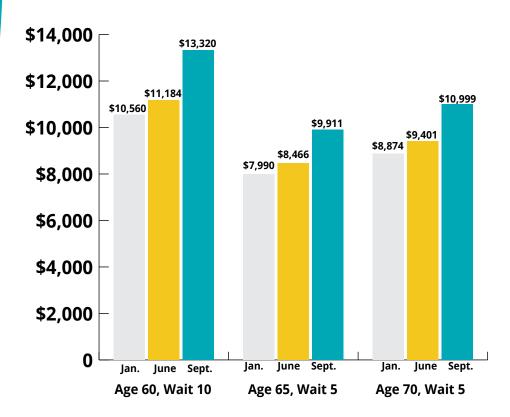
#### **INCOME STRATEGY: TOMORROW**

#### Income Benefit Client Scenarios<sup>1</sup>

Age / Wait	Old Income	New Income	Increase	Increase YTD
60 / 10	\$11,184	\$13,320	19.1%	26.1%
65 / 5	\$8,466	\$9,911	17.1%	24.0%
70 / 5	\$9,401	\$10,999	17.0%	23.9%

#### 2022 Income Enhancements<sup>1</sup>

\$100,000 premium, single option, no prior withdrawals.



## NASSAU ANNUITIES

#### **NFG.COM**

#### IMPORTANT NOTES

\*Increase based on Nassau product analysis using current rates, subject to change. Actual ABA percentages vary by age, wait, and coverage option.

1. Annual benefit amounts effective September 12, 2022, subject to change. Assumptions: \$100,000 premium, single option, no prior withdrawals taken. These are hypothetical examples and are not a promise or projection of future returns. Annual guaranteed income benefit is determined by multiplying the Benefit Base by a withdrawal factor at rider exercise. Income Strategy rider involves an annual fee of 0.95% of the Income Benefit Base, deducted from the contract value and is subject to change.

#### **DISCLOSURES**

#### FOR PRODUCER USE ONLY. NOT FOR USE WITH CONSUMERS.

Product features, options and availability may vary by state. Guarantees are based on the claims-paying ability of the issuing company. Product sales must be appropriate based on a comprehensive evaluation of the customer's financial situation, needs, and objectives. Nassau does not provide financial, investment or tax advice or act as a fiduciary in the sale or service of its products. Nassau reserves the right to modify declared rates at any time.

#### Insurance Products: NOT FDIC or NCUAA Insured | NO Bank or Credit Union Guarantee

This material is provided by Nassau Life and Annuity Company, which issues the annuity described in this document. This material is not meant to provide any individualized tax, investment or financial planning advice. Nassau and its affiliates have a financial interest in the sale of their products.

Product features, rider options and availability may vary by state. Lifetime payments and guarantees are based on the claims-paying ability of Nassau Life and Annuity Company.

Annuities are long-term products particularly suitable for retirement assets. Annuities held within qualified plans do not provide any additional tax benefit. Early withdrawals may be subject to surrender charges. Withdrawals are subject to ordinary income tax, and if taken prior to age 59½, a 10% IRS penalty may also apply.

Nassau Personal Income Annuity (19FIA, ICC19EIAN, 19ISN and 19GLWB2) is issued by Nassau Life and Annuity Company (Hartford, CT). In California, Nassau Life and Annuity Company does business as "Nassau Life and Annuity Insurance Company." Nassau Life and Annuity Company is not authorized to conduct business in MA, ME and NY, but that is subject to change. Nassau Life and Annuity Company is a subsidiary of Nassau Financial Group.

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