

Nassau Life and Annuity Company (the Company) Nassau Life Insurance Company (the Company) PHL Variable Insurance Company (the Company) Nassau Life and Annuity Insurance Company (the Company)

Request for Split Dollar Forms/Servicing **Quick Reference**

| | | | | Attached is the form you requested. In order for your request to be processed in a timely manner, the sections referenced below must be completed on the accompanying form. |
|--------------|---|--|---|---|
| Section A | Indicate whether this is | a request for Split-D | Pollar documents | or for Split-Dollar servicing. |
| Section B | Basic policy information | n - required | | |
| Section | Split-Dollar plan desig | n - required | | |
| Section D | designation of the poli • Individual: Print and • Multiple Owners: Al • Corporation: Titled of NOTE officer | cy/contract. Example sign your full name a partners must sign (officer must sign. The In general, the insu. We ask that an add is effecting a change ustee(s) must sign. | s are: as it appears on the unless a form aut officer's title mus ured/annuitant sho itional titled office of for his or her pe | chorizing one partner to sign is on file with us). St also be indicated. Sould not sign as r sign if the signing |
| | Delivery | Phone | | FΔY |

Contact Information

OL537

• U. S. Mail: PO Box 758573

Topeka, KS 66675-8573

• (800) 628-1936 (Traditional Life) • (800) 541-0171 (Variable Life)

• (785) 368-1386

• Shipping:

SE2

5801 SW 6th Mail Zone-573 Topeka, KS 66636-0001

> NOTE: If submitting this form with an application for a *new policy*, send all paperwork (including a copy of the illustration) directly to New Business.



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Request for Split-Dollar Forms / Servicing

| A. | This form is for all Split-Dollar administration services offered by the Company. These include: 1) The preparation of collatera assignment or endorsements required with Split-Dollar agreements and 2) Reporting the annual economic benefit cost associated wit Split-Dollar. | | | | | | | |
|--|--|--|---|-------------------------|--|--|--|--|
| | - | he illustration must be included | d. | | | | | |
| | Request for Split-Dollar Docur | | ainning for Toy year | | | | | |
| | | eing (Complete Parts Land II) Be | ginning for Tax year | | | | | |
| Hec | uester Name and Phone Number | | | | | | | |
| | Basic Information (Requi | | | | | | | |
| For | New Policies include Policy Application | Number <i>or</i> for Inforce/Existing Policies | s include Policy Number: | | | | | |
| Nan | ne of First Insured | | Name of Second Insured | | | | | |
| | ndo. | Date of Pinth | Condor | Date of Birth | | | | |
| | ^{nder} Male □ Female | Date of Birth | Gender ☐ Male ☐ Female | Date of Birth | | | | |
| ☐ Male ☐ Female Sponsor (usually employer/cash value owner) | | | Was this policy the result of a 1035 Exchange | | | | | |
| openion (deading employer, eden tailed emion) | | | ☐ Yes ☐ No | | | | | |
| C. | Split-Dollar Plan Design (| Required) | , | | | | | |
| | · · · · · · · · · · · · · · · · · · · | . , . | lete subsections a, b, c, d and e) | | | | | |
| No | te: Death Benefit Owner (DBO) | is usually insured or designee o | f insured (e.g. Trust). | | | | | |
| a. | Effective date of Spilt-Dollar ag | greement | | | | | | |
| b. | Premium Split (Select one): | Premium Split (Select one): | | | | | | |
| | ☐ Employer-pay-all (Employer/Sponsor pays the entire premium due.) | | | | | | | |
| | ☐ Offset (Employee/DBO's co | ontribution is the term cost using | the lowest term rate. Sponsor/Emplo | oyer pays the balance.) | | | | |
| | ☐ Employee/DBO pays uniform annual amount of \$ (Sponsor/Employer pays the balance.) | | | | | | | |
| | ☐ Other (See Section 2A for uncommon premium splits.) | | | | | | | |
| c. | Sponsor's Cash Value Interest (Select one): | | | | | | | |
| | ☐ Equity (Cumulative premiums paid by the Sponsor) | | | | | | | |
| | ☐ Total cash value | | | | | | | |
| | ☐ Other (See Section 2B for uncommon cash value splits.) | | | | | | | |
| d. | Death Benefit Split (Select one): | | | | | | | |
| | ☐ Sponsor/Employer receives amount equal to the Total Cash Value | | | | | | | |
| | ☐ Sponsor/Employer receives amount equal to cumulative premiums paid by the Sponsor/Employer | | | | | | | |
| | Check one if applicable: ☐ Not to exceed cash value ☐ Cash value if greater | | | | | | | |
| | ☐ Employee/DBO receives sp | pecified amount of: \$ | | | | | | |
| | ☐ Other (See Section 2C for uncommon death benefit splits.) | | | | | | | |
| e. | Premium History (except for NEW policies, please complete the appropriate section) | | | | | | | |
| | Cumulative premiums as of 12/31 of the year prior to the tax year requested (eg. 12/31/01 if request is for tax year 2002) | | | | | | | |
| 1.) | Check and complete for policies that do not contain Optionterm, 5th Dividend, Cost of Living or Other Term Riders (Select one): | | | | | | | |
| | ☐ Sponsor/Employer has paid all premiums | | | | | | | |
| | □ Sponsor/Employer has paid a total of \$ | | | | | | | |
| | ☐ Employee/DBO has paid a total of \$ | | | | | | | |
| | Check and complete for policies that contain Optionterm, 5th Dividend, Cost of Living or Other Term Riders | | | | | | | |
| • | | total of \$ | · | | | | | |



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| Section 2 - Uncommon Arrangements (Complete Subsections a, b and c) | | | | | |
|---|---|--|--|--|--|
| a - Uncommon Premium Splits (Complete if "Other" was selected in Section 1.a) | | | | | |
| ☐ Offset (Death Benefit Owner's contribution is equal to the term cost using following table | (eg. Gov't., PHL99, PHL97) | | | | |
| ☐ Employer/Sponsor pays uniform annual amount of \$ (Employer/DBO | pays balance.) | | | | |
| ☐ Specified % of the premium: % Paid by (check one): ☐ Sponsor/Employer ☐ | Death Benefit Owner/Employee | | | | |
| ☐ Other* | | | | | |
| b - Uncommon Cash Value Interest Splits (Complete if "Other" was selected in Section 1.b | o) | | | | |
| ☐ Total Premiums paid by the Sponsor/Employer. ☐ Plus Cost of Money (Rate? | %) | | | | |
| Plus Bonus Amount (choose one): | | | | | |
| ☐ No Bonus | | | | | |
| $\hfill \square$ Single Bonus-equal to DBO/Employee's outlay. DBO/Employee's assumed tax bracket | % | | | | |
| ☐ Double Bonus-equal to DBO/Employee's outlay plus gross-up amount. DBO/Employee's assumed tax bracket% Recovery Amount (choose one if Single or Double Bonus is checked): | | | | | |
| | | | | | |
| $\hfill \square$ Net Bonus-calculate Sponsor/Employer's net cost of bonus. Sponsor/Employer's assum | ned tax bracket% | | | | |
| □ Other* | | | | | |
| For in-force plans include the following information if applicable: Cumulative Cost of Money:_ | Cumulative Bonus | | | | |
| c - Uncommon Death Benefit Splits (Complete if "Other" was selected in Section 1.c) | | | | | |
| \square Same as definition in Section 4. (Check one if applicable: \square Not to exceed cash value | ☐ Cash value if greater) | | | | |
| ☐ Sponsor/Employer receives specified amount \$ | | | | | |
| \square Sponsor/Employer receives specified percentage of death benefit: % | | | | | |
| ☐ Other* | | | | | |
| D. Complete only if requesting Split-Dollar forms | | | | | |
| Method (must check one): □ Collateral Assignment Non-Majority Shareholder □ E | Indorsement | | | | |
| ☐ Limited Collateral Assignment Controlling/Majority Shareholder ⁼ | | | | | |
| Sponsor/Employer's Address (Include No., Street and/or PO Box) | Sponsor/Employer's State of Incorporation | | | | |
| (City, State and ZIP Code) | Tax Identification Number | | | | |
| Name of Death Benefit Owner if different than Insured | Relationship to Insured | | | | |
| Address (Include No., Street and/or PO Box) | | | | | |
| (City, State and ZIP Code) | | | | | |
| If Death Benefit Owner is Trust give Name of Trustee(s) | Date of Trust Document | | | | |
| Death Benefit Owner's Beneficiary(ies) | | | | | |
| Primary Beneficiary | Relationship to Insured | | | | |
| Address (Include No., Street and/or PO Box) | | | | | |
| (City, State and ZIP Code) | | | | | |
| Contingent Beneficiary | Relationship to Insured | | | | |
| Address (Include No., Street and/or PO Box) | | | | | |
| | | | | | |
| (City, State and ZIP Code) | | | | | |
| * IMPORTANT NOTE: If "Other" is selected in the Alternate Split-Dollar Arrangement Sections, the policy may not be set System. Attach additional instructions if necessary. | rviceable by the Company's Split-Dollar Servicing | | | | |

⁼ The limited collateral assignment can be used where estate tax avoidance is desired if the insured is a controlling shareholder and the policy is to be owned by a third party. It is sometimes used for "Private Split-Dollar" arrangements as well. Consult Advanced Marketing for advice on the proper form.



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